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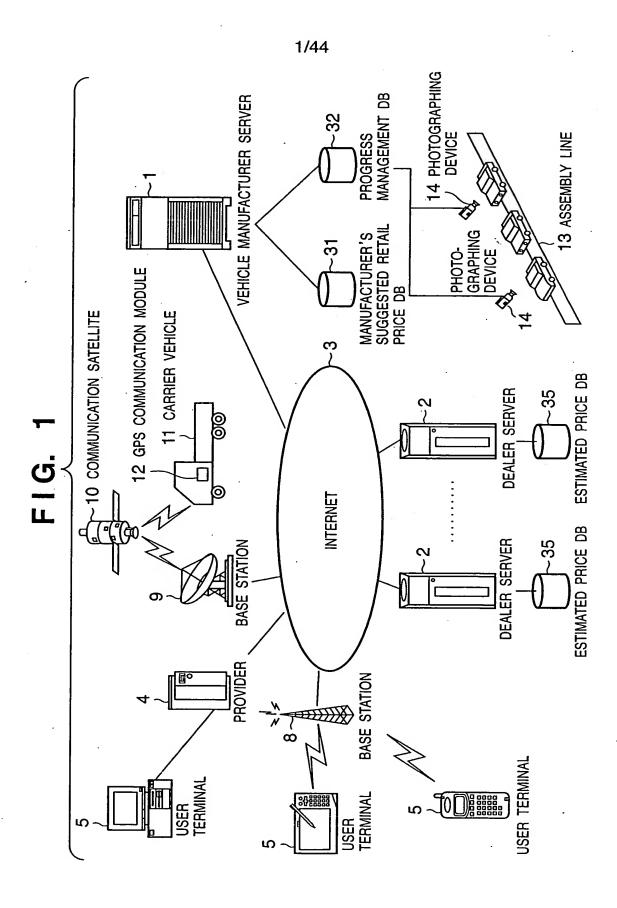
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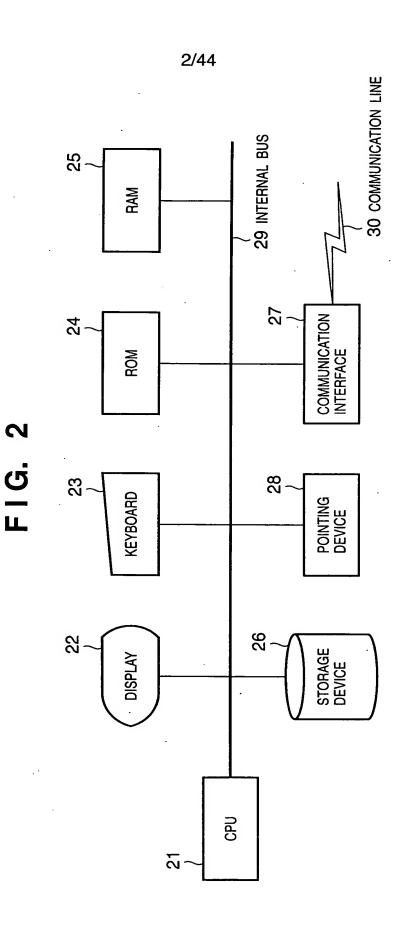
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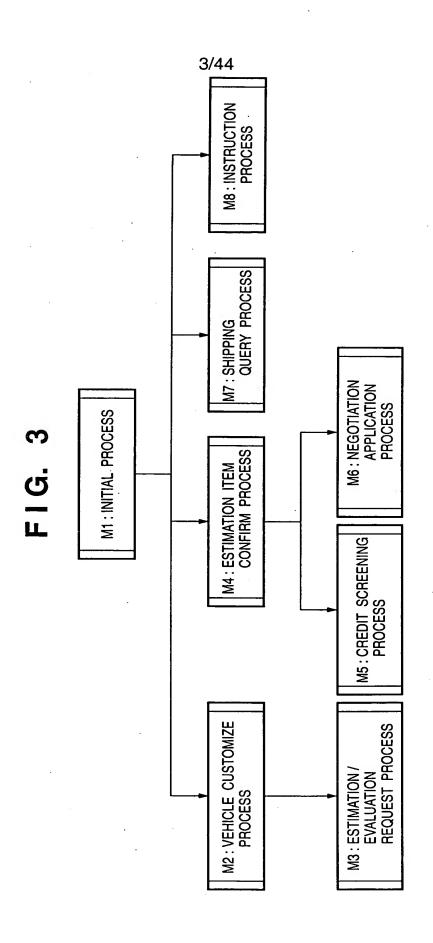
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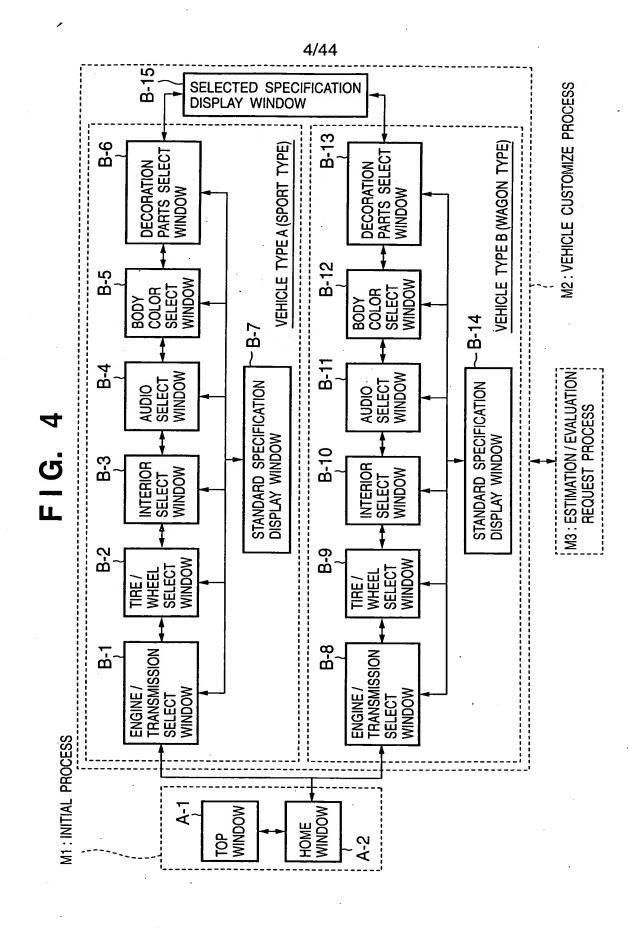
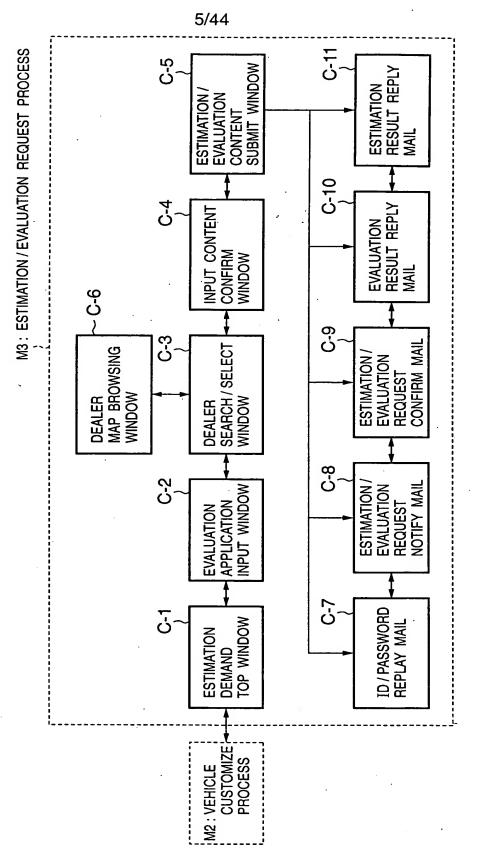
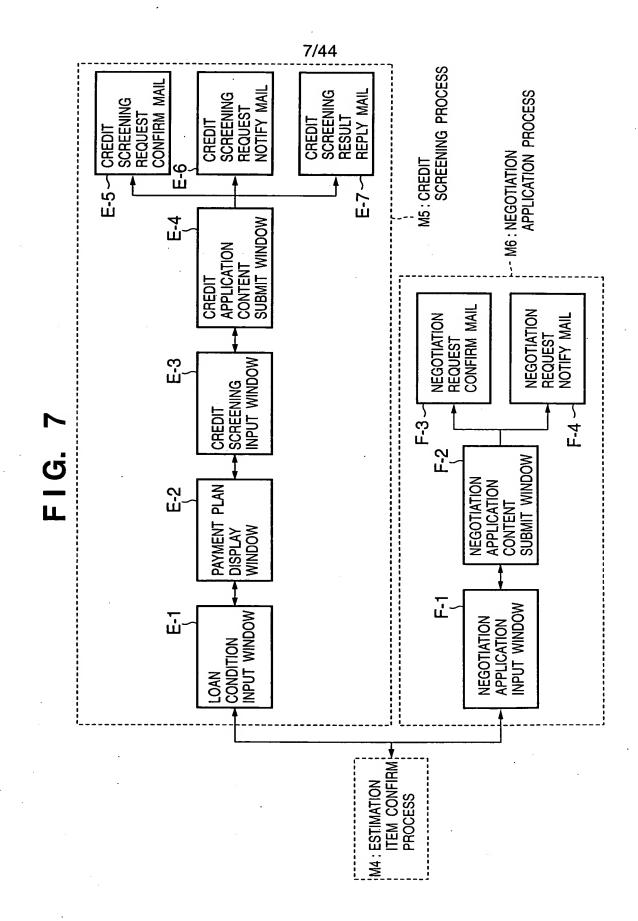
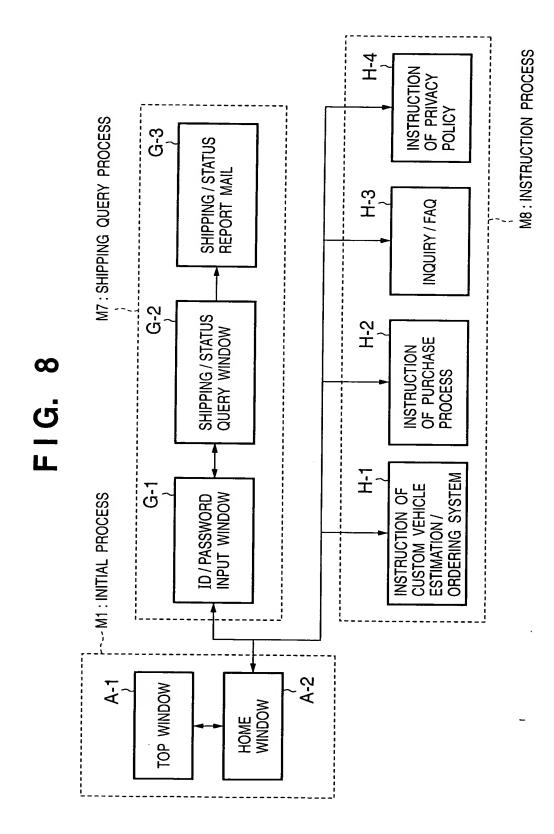


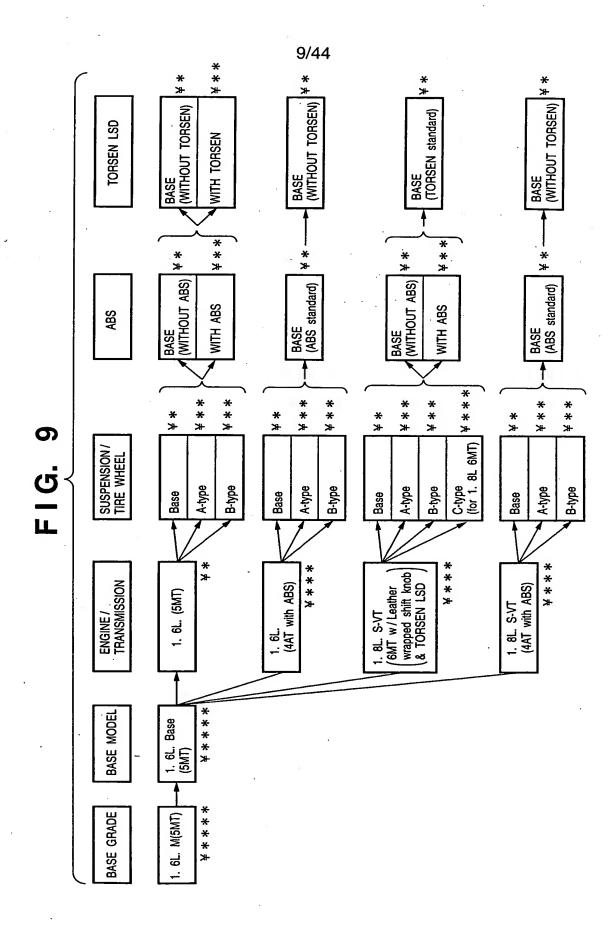
FIG. 5

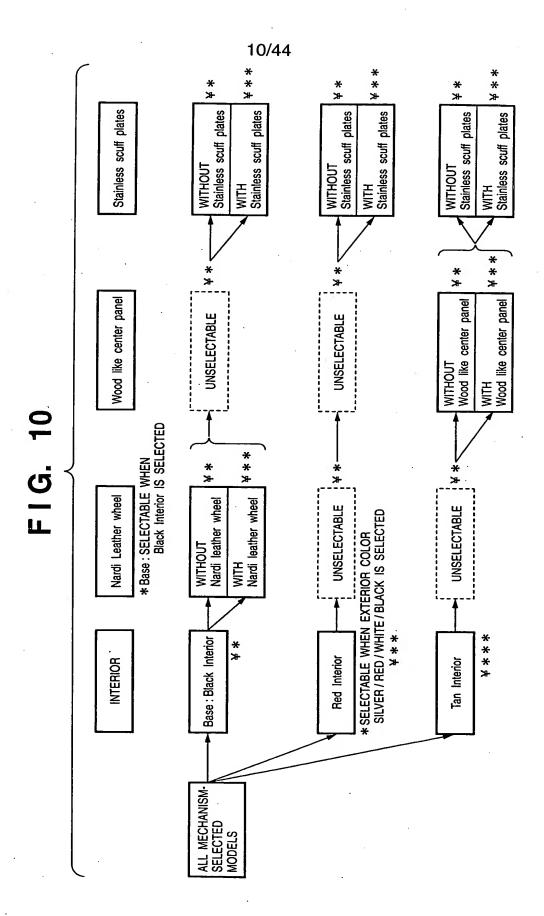


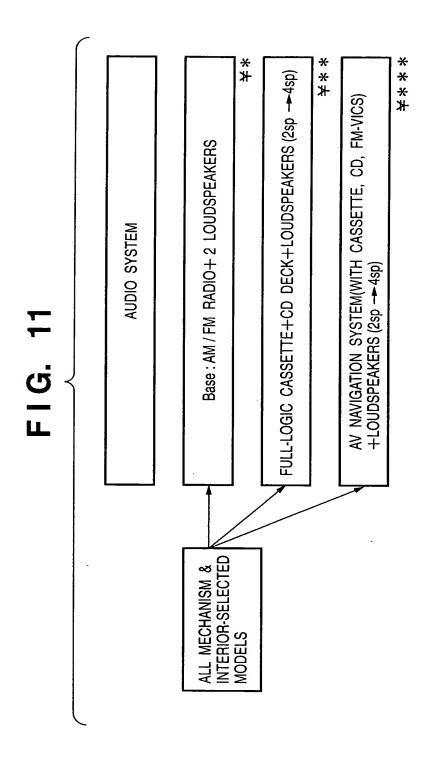
TRADE-IN EVALUATION RESULT DISPLAY WINDOW 9 M4: ESTIMATION ITEM CONFIRM PROCESS CREDIT SCREENING RESULT DISPLAY WINDOW D-5 ESTIMATED SPECIFICATION IMAGE DISPLAY WINDOW PURCHASE REVIEW INFORMATION LIST WINDOW **Q** D-2 IG. 6 M6: NEGOTIATION APPLICATION PROCESS 正 -- M1: INITIAL PROCESS <u>급</u> ID / PASSWORD INPUT WINDOW ESTIMATION ITEM CONFIRM WINDOW M5: CREDIT SCREENING PROCESS က<u>်</u> **A-2** A-'1 TOP WINDOW HOME WINDOW

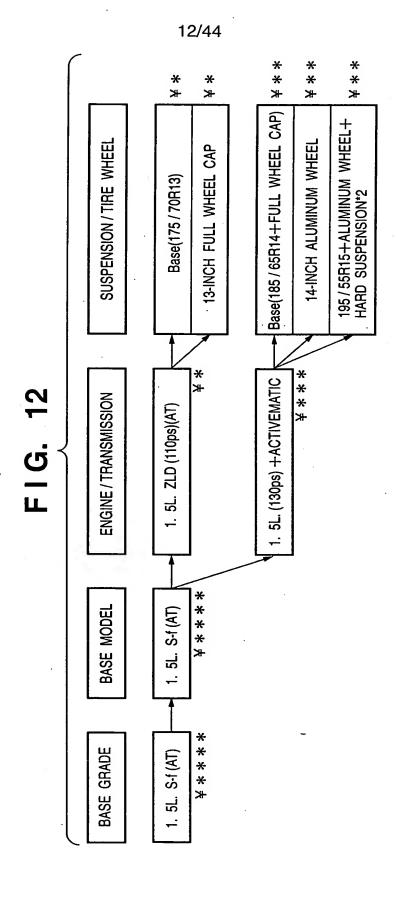


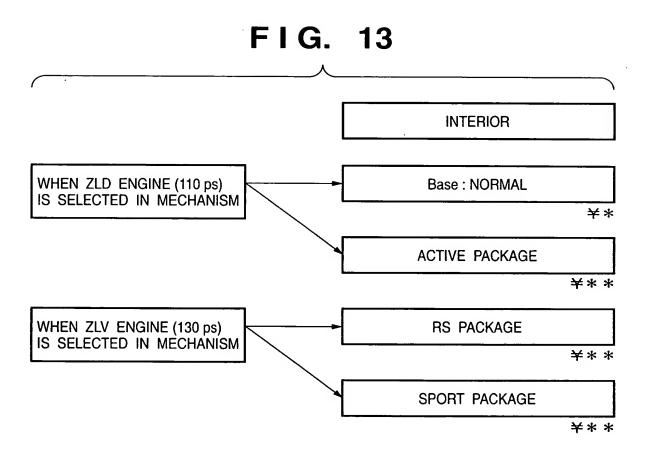












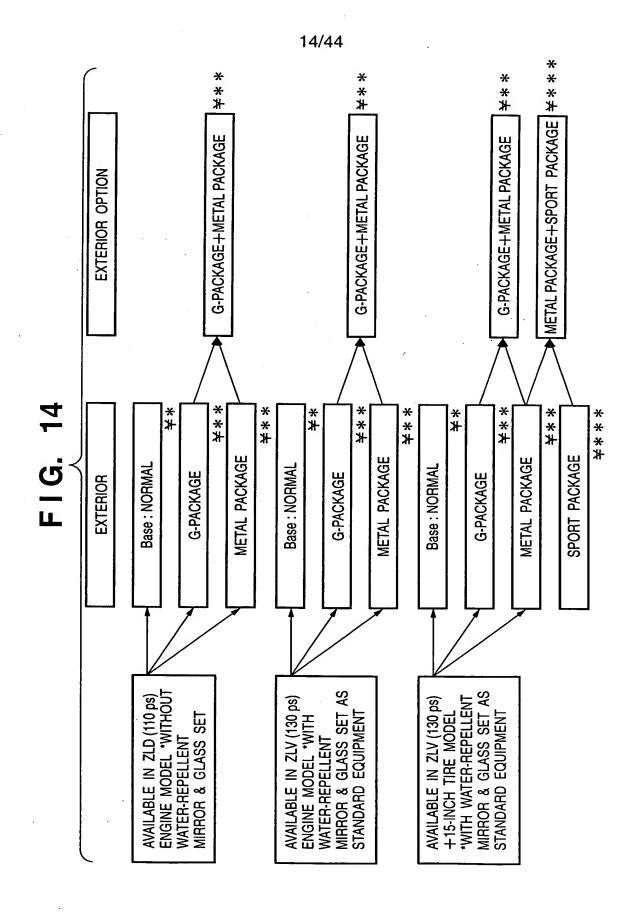


FIG. 15

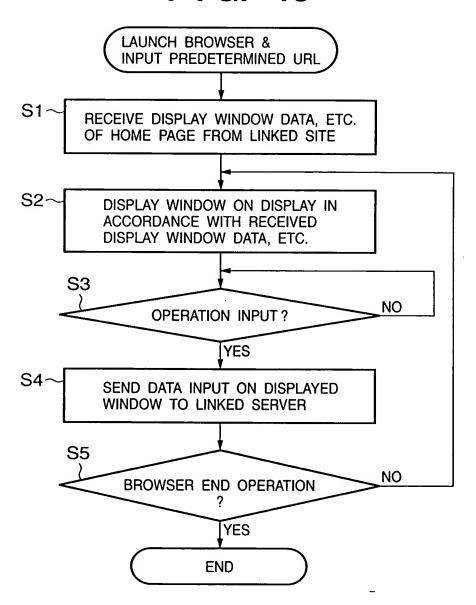
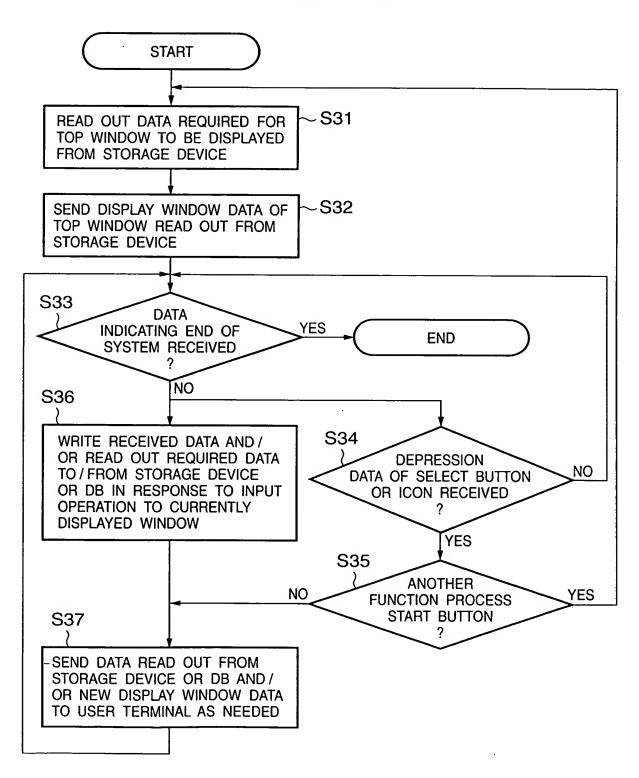
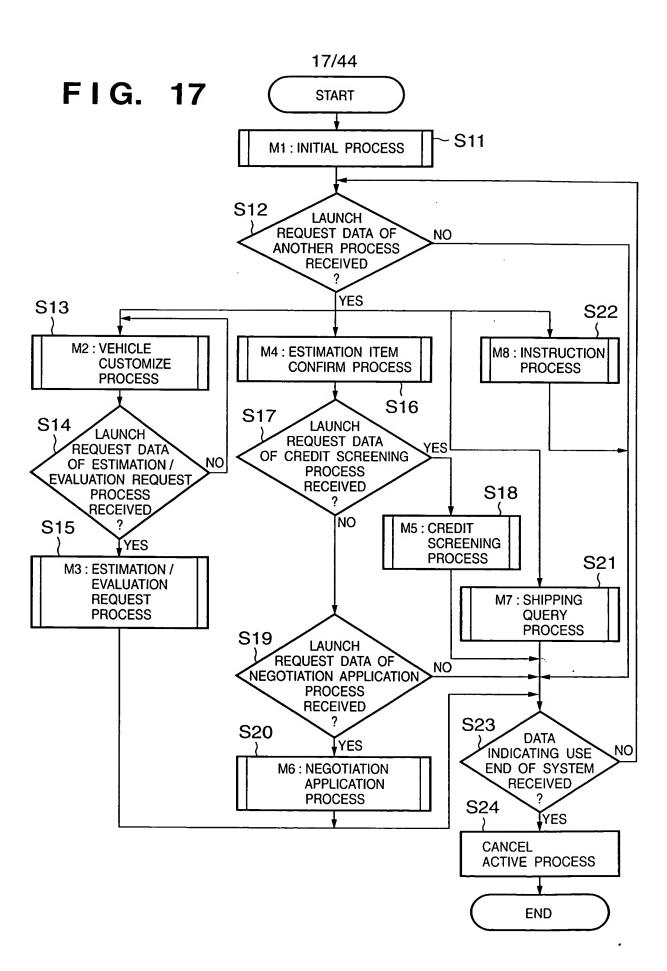
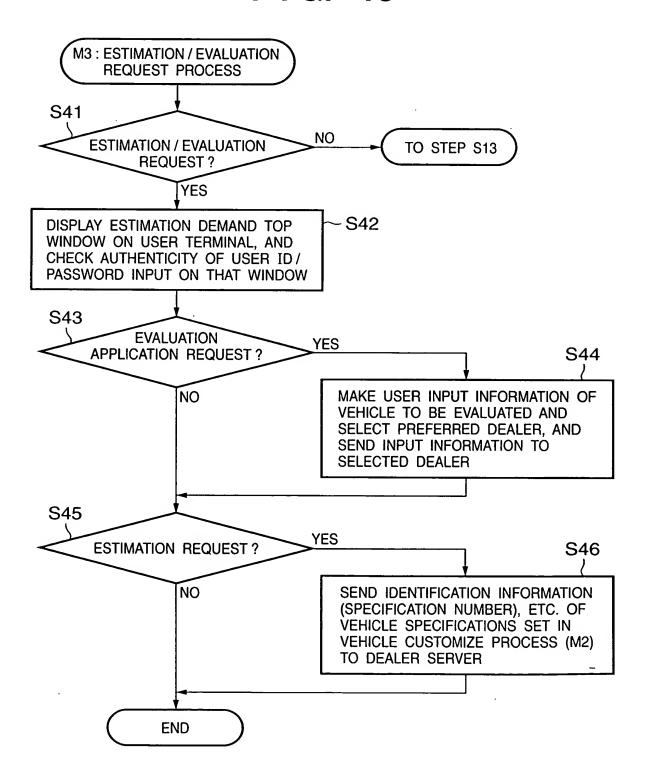
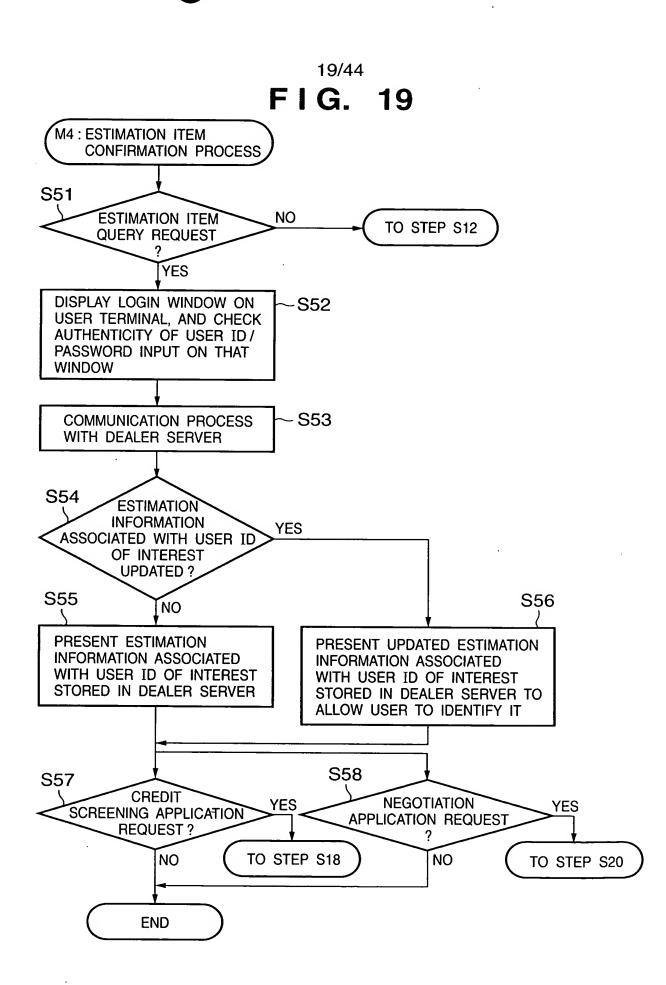


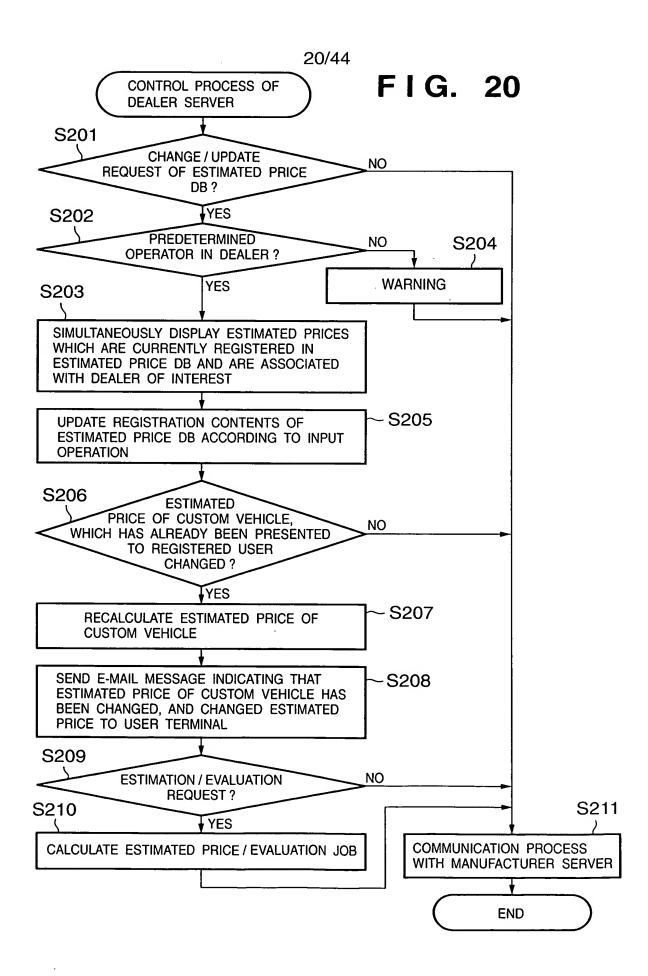
FIG. 16











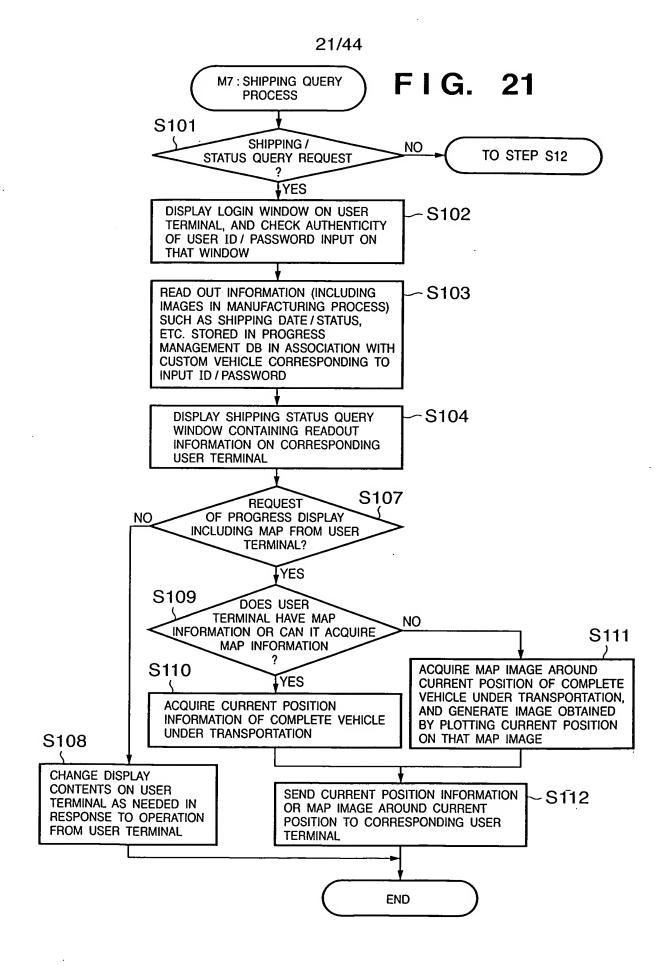
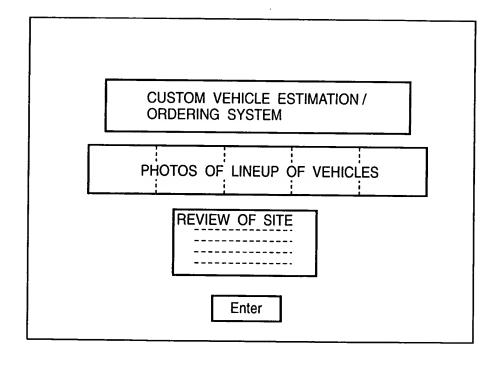


FIG. 22

- 1								
	BB BRANCH		PHOTO OF PERSON & VEHICLE	POSSIBLE DELIVERY DATE			PATION	
	ALER: AA DEALER		PHOTO OF DEALER	ARRIVE AT DEALER (PREPARATION) (FOR DELIVERY)		TION CENTER)	ASSEMBLY PARTICI Y PLACED TO	
	CONTRACT DE		PHOTO OF CAR CARRIER	UNDER DELIVERY TO DEALER		e is in distribu [.]	E RDER IS ACTUALL	
	PE) 1.6L (5MT) E: AABBCCD	CURRENT STATUS	PHOTO OF DISTRIBUTION CENTER	IN DISTRIBUTION CENTER	2001.2.1	OF OO'S VEHICL	SPLAYED UNTIL O	
	YPE A (SPORT TY) RED HICLE TYPE CODE		PHOTO OF SHIP	UNDER SHIP TRANSPORTATION	2001.2.1	RRENT LOCATION	QUERY IS NOT DI T AT DEALER	
SHIPPING QUERY	VEHICLE T CLASSIC SALES VE		PHOTO OF PRODUCTION LINE	UNDER PRODUCTION	2001.2.1	no)	STATUS SHIPPING AFTER CONTRAC	
VEHICLE STATUS/	Mr. Ms.OO		PHOTO OF COMPUTER	BEFORE PRODUCTION	2001.2.1		(NOTE) THIS VEHICLE S MANUFACTURER	BACK
	VEHICLE STATUS/SHIPPING QUERY	VEHICLE STATUS / SHIPPING QUERY Mr. Ms.OO VEHICLE TYPE A (SPORT TYPE) 1.6L (5MT) CONTRACT DEALER: AA DEALER BB BRANCH SALES VEHICLE TYPE CODE: AABBCCD	RED EHICLE TYPE CODE: AABBCCD CURRENT STATUS	RED EHICLE TYPE CODE: AABBCCD CURRENT STATUS CURRENT STATUS CURRENT STATUS CURRENT STATUS CONTRACT DEALER: AA DEALER BB CURRENT STATUS CONTRACT DEALER: AA DEALER BB CONTRACT DEALER: BB CONTRACT DEALER: BB CONTRACT DEALER: BB CONTRACT DEALER: BB CONTRACT DEALER BB CONTRACT DEALER BB CONTRACT DEALER: BB CONTRA	TYPE A (SPORT TYPE) 1.6L (5MT) RED EHICLE TYPE CODE : AABBCCD CURRENT STATUS CONTRACT DEALER BB BRANCI PHOTO OF DISTRIBUTION CENTER UNDER SHIP UNDER SHIP TRANSPORTATION CENTER TO DEALER POSSIBLE POSSIBLE TO DEALER POSSIBLE PO	TYPE A (SPORT TYPE) 1.6L (5MT) RED SHICLE TYPE CODE : AABBCCD CURRENT STATUS CURRENT STATUS CURRENT STATUS CURRENT STATUS PHOTO OF BISTRIBUTION CENTER UNDER SHIP UNDER SHIP UNDER SHIP TRANSPORTATION CENTER TRANSPORTATION CENTER TO DEALER (FOR DELIVERY) FOR DELIVERY (FOR DELIVERY) DELIVERY PHOTO OF SHIP TRANSPORTATION CENTER TO DEALER (FOR DELIVERY) DELIVERY	TYPE A (SPORT TYPE) 1.6L (5MT) RED HICLE TYPE CODE : AABBCCD CURRENT STATUS CONTRACT DEALER : AA DEALER BB BRANCI CURRENT STATUS FHOTO OF BISTRIBUTION UNDER SHIP TRANSPORTATION CENTER TO DEALER TO DEALE	TYPE A (SPORT TYPE) 1.6L (5MT) RED HICLE TYPE CODE: AABBCCD CURRENT STATUS CURRENT STATUS CURRENT STATUS CURRENT STATUS CONTRACT DEALER: AA DEALER BB BRANCI CURRENT STATUS CONTRACT DEALER: A DEALER BB BRANCI CURRENT STATUS CONTRACT DEALER: A DEALER BB BRANCI CURRENT STATUS CONTRACT DEALER: CONTRACT DEALER BB BRANCI PHOTO OF PERSON CENTER UNDER SHIP IN DISTRIBUTION CENTER UNDER SHIP CONTRACT DEALER PHOTO OF PERSON CENTER UNDER DELIVERY CONTRACT DEALER PHOTO OF PERSON CAR CARRIER ARRIVE AT DEALER ASSEMBLY PARTICIPATION COUERY IS NOT DISPLAYED UNTIL ORDER IS ACTUALLY PLACED TO TAT DEALER

FIG. 23



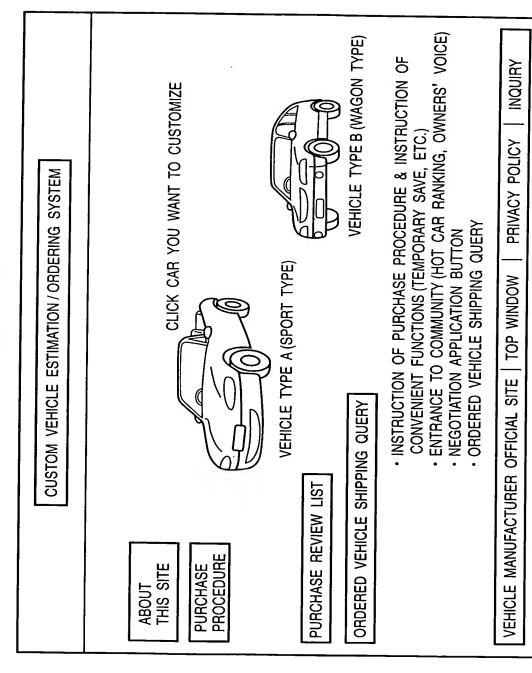
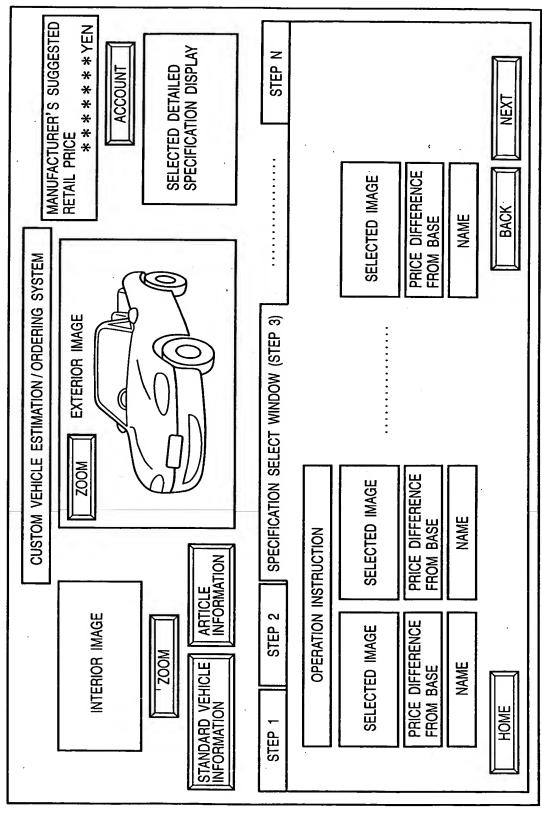
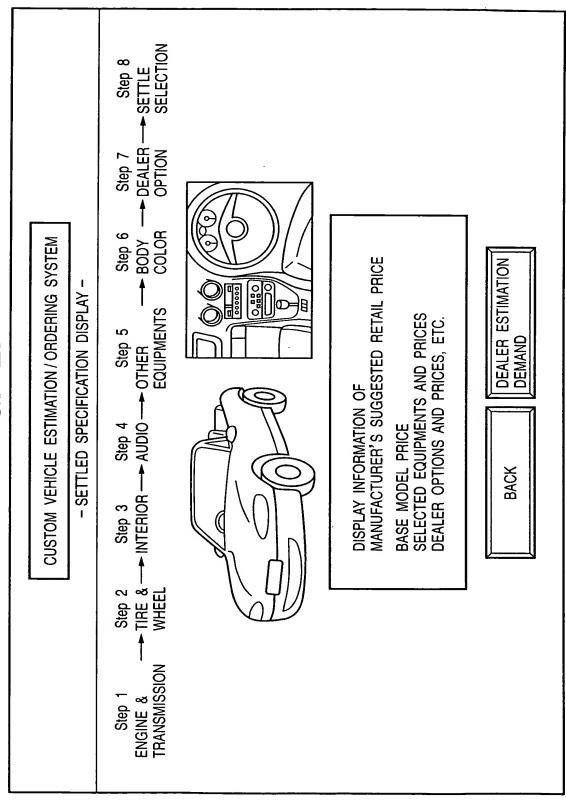


FIG. 25



MANUFACTURER'S SUGGESTED RETAIL PRICE * * * * YEN MANUFACTURER EQUIPMENT TOTAL * * * * * * YEN BASE MODELL * * * * * * YEN **ENGINE & TRANSMISSION** 1. 6L (125PS) & 4AT ABS +*****YEN SUSPENSION/TIRE & WHEEL 185 / 60R14 & alloy wheel +****YEN EXTERIOR (PAINT COLOR) +***YEN FOG LAMP POWER MIRROR +****YEN



CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM							
SALES PRICE ESTIMATION DEMAND & QUICK EVALUATION APPLICATION FILL ALL REQUIRED FIELDS, AND THEN CLICK NEXT BUTTON.							
IF YOU HAVE ALREADY ACQUIRED ID / PASSWORD OF THIS SERVICE,							
ENTER YOUR ID / PASSWORD, AND THEN CLICK DISPLAY BUTTON. YOU CAN SKIP SOME INPUTS.							
ID							
PASSWORD DISPLAY							
(CUSTOMER INFORMATION)							
• NAME							
• PHONETIC SYMBOLS							
● APPLY FOR QUICK EVALUATION ? ○ YES ○ NO							
BACK NEXT							

CUSTOM VEHICLE	ESTIMATION / ORDERING SYSTEM
QUICK EVALUATION APPLICATION	ON FORM
RESULT VIA E-MAIL. REPLIED PRICE IS BASED IF YOUR VEHICLE MAINTA AND HAS SOME RANGE A WE DO NOT GUARANTEE	S REFERENCE VALUE. TRADE-IN AT THAT PRICE. UATE YOUR VEHICLE IN DETAIL UPON
 MANUFACTURER NAME VEHICLE NAME BODY TYPE DISPLACEMENT GRADE TRANSMISSION TYPE FUEL DRIVE SYSTEM DOORS BODY COLOR FIRST REGISTERED YEAR NEXT CAR SAFETY CHECK TOTAL KILOMETRAGE ACCIDENT HISTORY 	OMT OAT OTHER OGASOLINE ODIESEL OIL OTHER OFF OFR O4WD OTHER O2 DOORS O3 DOORS O4 DOORS O5 DOORS OYEAR 3 V MONTH WANTED WATER OYEAR 3 V MONTH WANTED WATER OYES ONO
E	BACK NEXT

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM	
ENTER YOUR MEMBER ID AND PASSWORD, AND THEN CLICK SUBMIT BUTTON MEMBER ID PASSWORD SUBMIT	

F16. 31

			"NEGOTIATION APPLICATION"		INTERIOR ESTIMATION DEALER	TAN 0000	TAN 00000	TAN 0000		BODY COLOR EVALUATION DEALER	RED 0000	WHITE OOOOO		SCREENING RESULT	Ж	NG	BACK NEXT
		·			BODY COLOR. II	WHITE	GREEN	GREEN		DRIVE SYSTEM	MR	Y FF V		PAYMENT TERMS	36	24	·
ر ا	CUSTOM VEHICLE ESTIMATION/ORDERING SYSTEM	VIEW LIST]	TO REVIEW DETAILS, CLICK INDIVIDUAL INFORMATION. YOU CAN APPLY FOR NEGOTIATION BY BUTTON ON ESTIMATION DETAIL WINDOW DISPLAYED WHEN YOU CLICK DESIRED ESTIMATION	×	ENGINE / TRANSMISSION	1800 / 6MT	1800 / 6MT	1600 / 5MT		E ENGINE / TRANSMISSION	1600 / MT	1500 / AT		DE-IN)	* * * YEN	* * * YEN	
5	ESTIMATION / OI	[OOOO'S PURCHASE REVIEW LIST]	TION. YOU CAN		NAME	(SPORT TYPE)	(SPORT TYPE)	(SPORT TYPE)		VEHICLE NAME		8	COMPANY		*		
	CUSTOM VEHICLE	[0000]	JIVIDUAL INFORMA L WINDOW DISPLA		VEHICLE NAME	VEHICLE TYPE A (SPORT TYPE)	VEHICLE TYPE A (SPORT TYPE)	VEHICLE TYPE A (SPORT TYPE)	LIST	MANUFACTURER NAME	00	77	ENING: OOO C	TOTAL AMOUNT	* * * * YEN	* * * YEN	
				IST.	ESTIMATION REPLY DATE	2001. 2. 10	2001. 2. 15	2001. 2. 23	TRADE-IN QUICK EVALUATION LIST	EVALUATION REPLY DATE	2001. 2. 10	2001. 2. 10	CREDIT SCREENING LIST SCREENING: OOO	SCREENING REPLY DATE	2001. 2. 10	2001. 2. 10	
	·		TO REVIEW DETAILS, CLICK BUTTON ON ESTIMATION DE	ESTIMATION LIST	ESTIMATION ID	E0031	E00157	E00382	TRADE-IN QUI	EVALUATION ID	T00032	T00055	CREDIT SCREE	SCREENING ID	C00035	C00035	

CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM

DETAILS OF OOO DEALER ESTIMATION RESULT

NEGOTIATION APPLICATION

CREDIT **EXAMINATION** ESTIMATED SPECIFICATION **IMAGE CONFIRMATION**

ESTIMATION NO. 1234567

ESTIMATION REPLY DATE: 2000. 3. 5 ESTIMATION VALID DATE: 2000. 4. 5

ESTIMATION DEALER: KANTO AAA SETAGAYA EIGYOSHO

 ESTIMATION TOTAL AMOUNT * * * * * * YEN

■ VEHICLE PRICE ******YEN

BASE MODEL

******YEN +\dagger * * * * YEN

185 / 60R14 & allow wheel FOG LAMP

+****YEN

POWER MIRROR

+** * * *YEN

Red suede synthetic & Nardi leather

++****YEN

POWER DOOR LOCK

+****YEN

■ OPTION TOTAL AMOUNT ****YEN

SEAT MAT ITEM NUMBER A010

ITEM NUMBER A020

+*********YEN + ***** * * * YEN

KEY HOLDER

NUMBER PLATE ITEM NUMBER A050

+**+*******YEN

■ VEHICLE TOTAL

* * * * * * *YEN

■ WEIGHT TAX

* * * * YEN

■ ACQUISITION TAX ****YEN

■ VEHICLE TAX (REGISTERED : FEBRUARY) ****YEN

■ CONSUMPTION TAX

■ AUTOMOBILE LIABILITY INSURANCE (37 MONTHS) *****YEN

■ OTHER CHARGES

* * * * YEN

TOTAL

* * * * * * YEN

BACK TO PURCHASE REVIEW LIST

F1G. 33

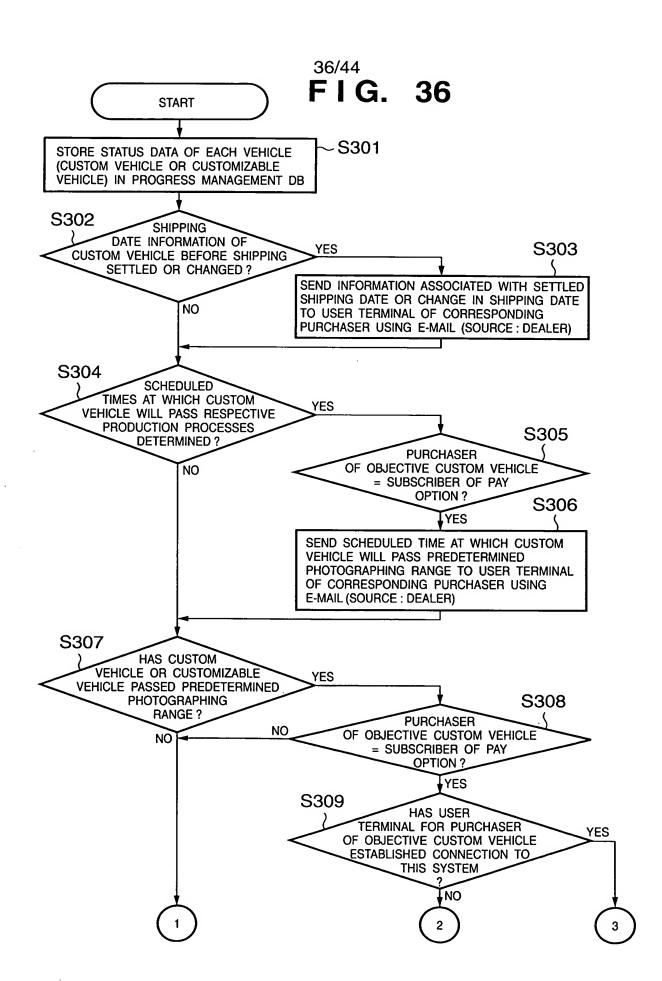
	CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM
	CREDIT CALCULATION **IF CREDIT SCREENING RESULT IS OK, SPECIAL LOW INTEREST RATE OO% IS APPLIED TO YOUR VEHICLE.
CREDIT CALCULATION	□ VEHICLE TOTAL
	PURCHASE TOTAL AMOUNT (YEN) ***
	INPUT DOWN PAYMENT (INCLUDING TRADE-IN EVALUATED PRICE) WITH REFERENCE TO QUICK EVALUATION RESULT, ETC.
	DOWN PAYMENT (INCLUDING TRADE-IN PRICE) (YEN)
	□ CREDIT BASE IS
	CREDIT BASE (YEN) ***
	□ SELECT PAYMENT TERMS
	PAYMENT TERMS 36 □
	☐ SELECT PAYMENT METHOD
	BONUS PAYMENT COMBINED O YES ONO
	BONUS PAYMENT MONTH JUNE ♥
ESTIMATION DETAIL WINDOW	ADDED AMOUNT OF BONUS MONTH (YEN) ×2 (PER YEAR)
	CALCULATE CLEAR

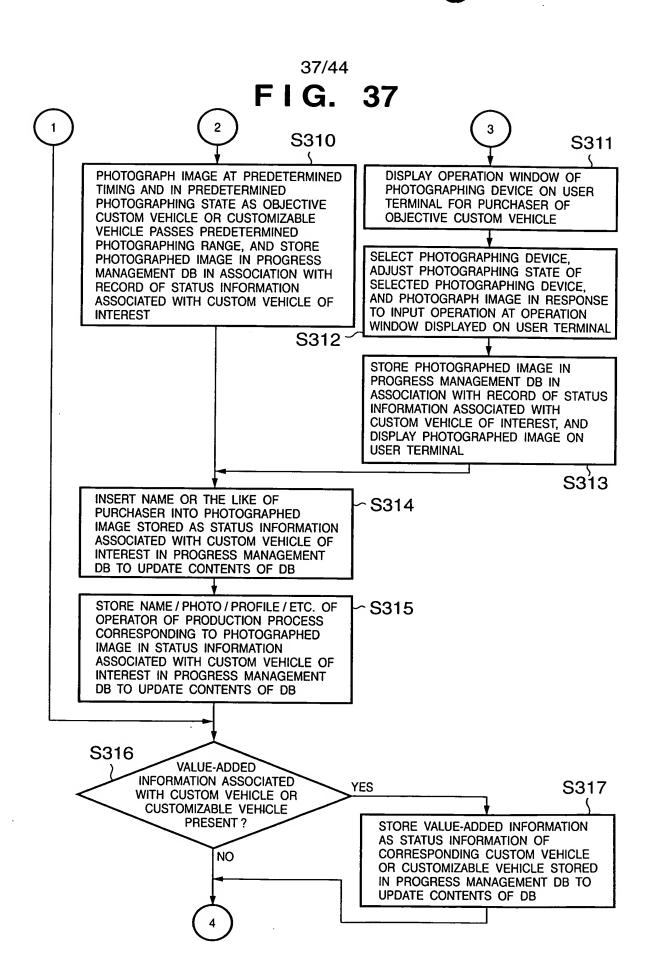
F1G. 34

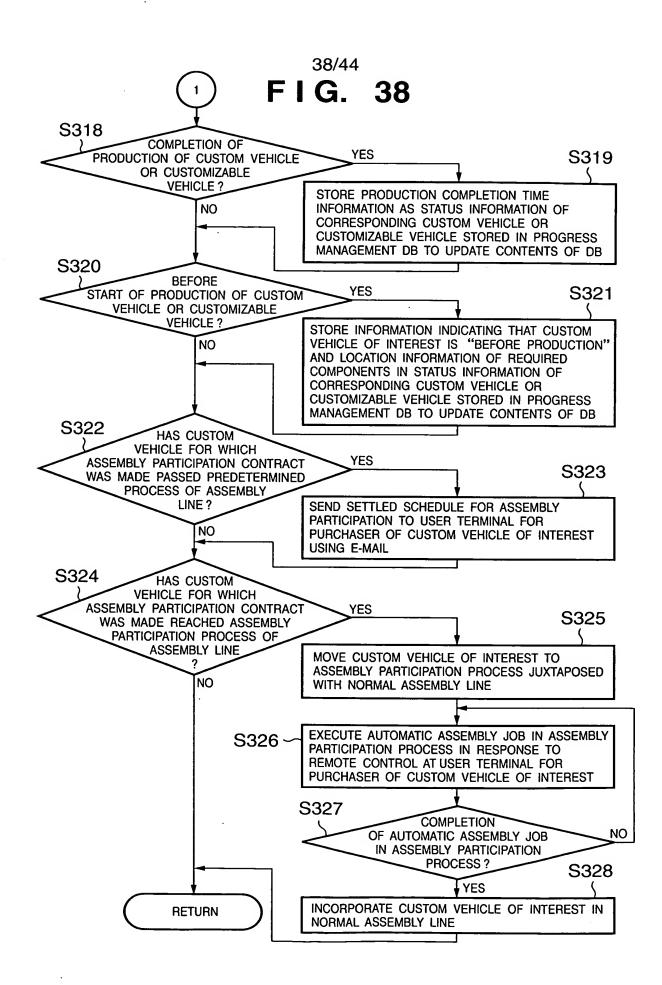
	CUSTOM VEHICLE ESTIMATION/ORDERING SYSTEM	YSTEM	
	CREDIT CALCULATION RESULT		
	PAYMENT TERMS		
	CREDIT BASE		YEN
-	FEE RATE (INTEREST)		%
	INSTALLMENT FEE		YEN
	CREDIT TOTAL AMOUNT OF PAYMENT		YEN
	PAYMENT OF THE FIRST TIME		YEN
	MONTHLY PAYMENT	YEN× T	TIMES
	ADDED AMOUNT OF BONUS MONTH	YEN × T	TIMES
	*CREDIT CALCULATION RESULT IS REFERENCE PRICE.	E PRICE.	
	CONTACT YOUR DEALER FOR DETAILS.		
	★CREDIT USE IS ACCEPTED BY ○○○○. IN THIS CASE, CLI APPLICATION BUTTON TO APPLY FOR CREDIT SCREENING.	THIS CASE, CLIC IT SCREENING.	CK CREDIT SCREENING
ESTIMATION DETAIL WINDOW	BACK CREDIT SCREENING APPLICATION	IG APPLICATION	

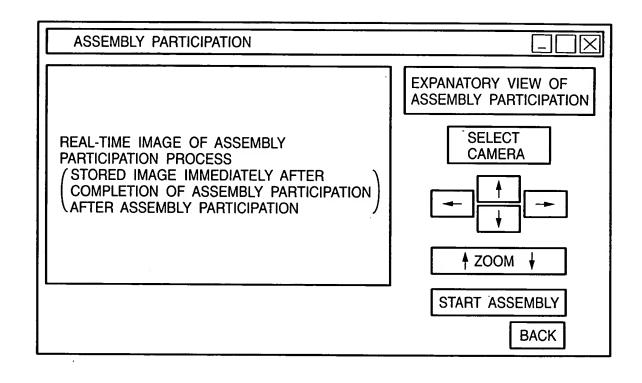
FIG. 35

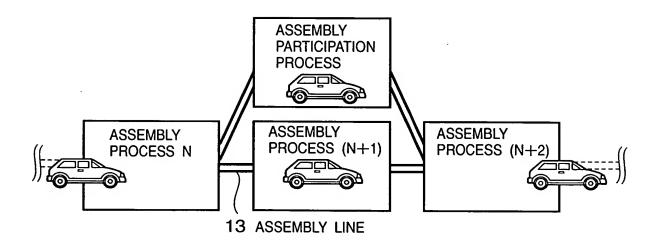
	CUSTOM VEHICLE ESTIMATION / ORDERING SYSTEM
	NEGOTIATION APPLICATION ** ENTER ALL FIELDS BELOW AND CLICK "NEGOTIATION APPLICATION" BUTTON AFTER YOU CONFIRM VEHICLE TYPE YOU WANT TO NEGOTIATE AND CUSTOMER INFORMATION.
	● PLEASE ANSWER
	O YES O NO
	↓
	☐ USE SPECIAL LOW INTEREST RATE 2.9% CREDIT FOR PAYMENT?
	○ YES ○ NO (CASH) □ DESIRED NEGOTIATION DATE
	*PLEASE SELECT DAY FROM SIX TO 14 DAYS AFTER TODAY
	● VEHICLE TYPE YOU WANT TO NEGOTIATE IS AS FOLLOWS.
	DETAILS OF CUSTOM VEHICLE
BACK	NEGOTIATION APPLICATION











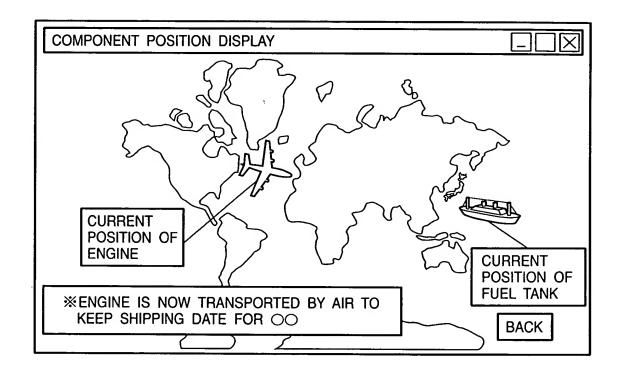
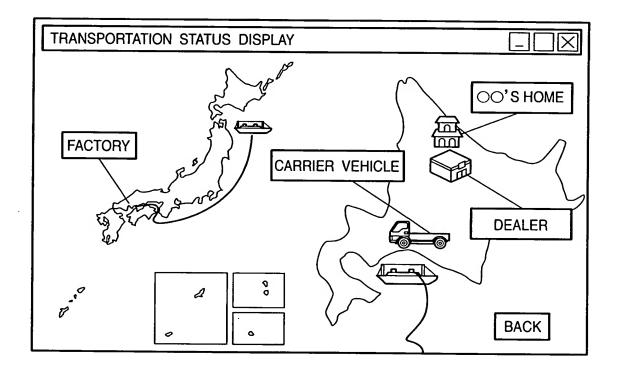


FIG. 42



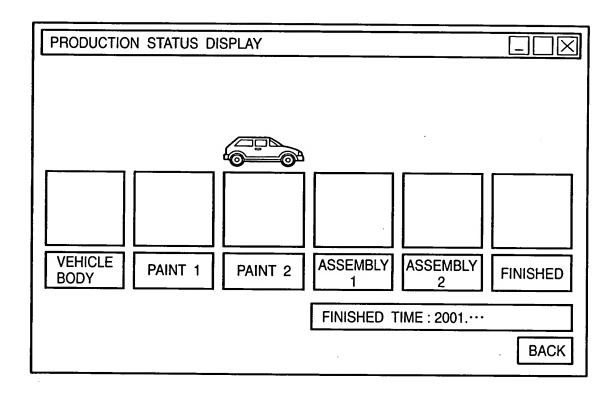




IMAGE OF PAINT (1) STAGE	
	EXPLANATORY VIEW OF CAMERA LAYOUT
REAL-TIME IMAGE DURING PAINTING	SELECT CAMERA
(STORED IMAGE AFTER VEHICLE HAS PASSED)	-
PURCHASER: OO OO	↑ ZOOM ↓
TOTIONACETT. OO OO	START / STOP
PAINTER: OO OO INSPECTOR: OO OO	PHOTOGRAPHING BACK